

MOSENERGO

9m2011 IFRS Results

December 14, 2011

The information contained herein has been prepared using information available to Mosenergo at the time of preparation of the presentation. External or other factors may have impacted on the business of Mosenergo and the content of this presentation, since its preparation. In addition all relevant information about Mosenergo may not be included in this presentation. No representation or warranty, expressed or implied, is made as to the accuracy, completeness or reliability of the information.

Any forward looking information herein has been prepared on the basis of a number of assumptions which may prove to be incorrect. Forward looking statements, by the nature, involve risk and uncertainty. Mosenergo cautions that actual results may differ materially from those expressed or implied in such statements. Reference should be made to the most recent Annual Report for a description of the major risk factors.

This presentation does not constitute or form part of any advertisement of securities, any offer or invitation to sell or issue or any solicitation of any offer to purchase or subscribe for, any shares in Mosenergo, nor shall it or any part of it nor the fact of its presentation or distribution form the basis of, or be relied on in connection with, any contract or investment decision.

Operational Highlights ¹

	9m 2010	9m 2011	Change
Electricity output, mn kWh	45,369	46,835	+3.2%
Electricity sales, mn kWh	45,444	50,862	+11.9%
Heat output, thous Gcal	45,377	44,934	-1.0%
Heat rate on electricity, grf/kWh	263	258	-1.9%

¹ Management Report Data

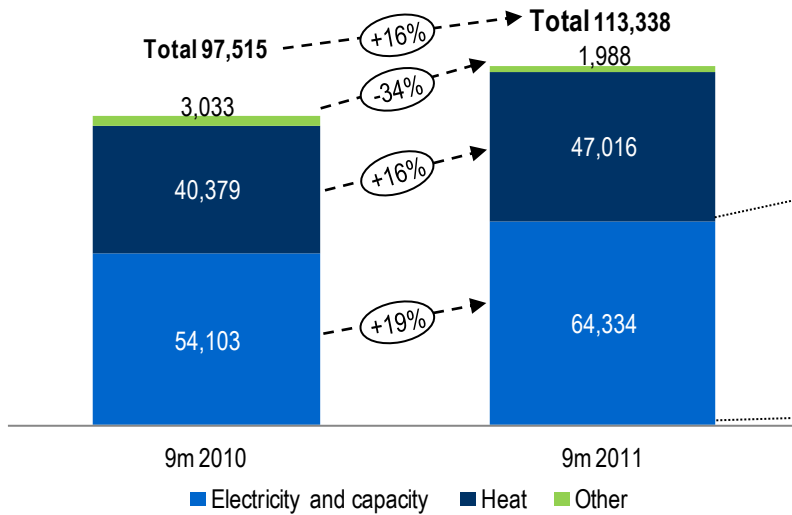
² Excluding depreciation of PP&E and Loss on change in fair value of investment property

³ EBITDA = Revenue + Other operating income – Operating costs (including: Cost of materials, Heat transmission, Personnel expenses, Maintenance and repairs expenses, Taxes other than income tax, Other external supplies, Other operating expenses)

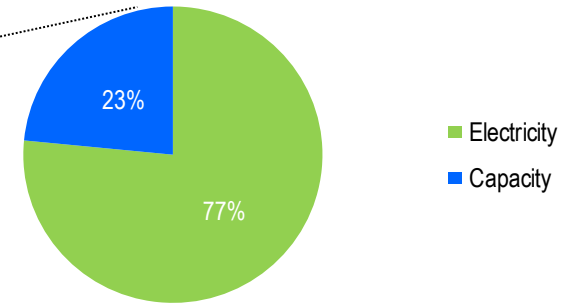
Financial Highlights, mn RUR

	9m 2010	9m 2011	Change
Revenue	97,515	113,338	+16.2%
Variable costs	(70,007)	(83,259)	+18.9%
Fixed costs ²	(16,283)	(14,779)	-9.2%
EBITDA ³	11,672	16,734	+43.4%
Depreciation of property, plant and equipment	(9,115)	(9,711)	+6.5%
Operating profit for the period	2,557	7,023	+174.7%
Profit for the period	3,398	7,765	+128.5%

Revenue, mn RUR



Electricity and Capacity Revenue Structure¹



Prices and Tariffs¹

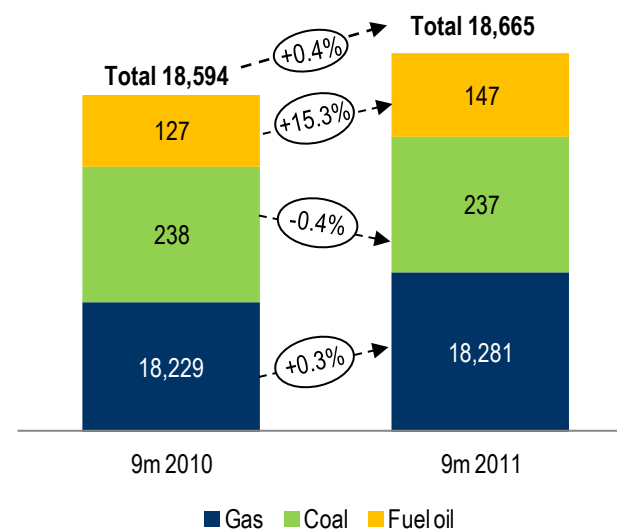
	9m 2010	9m 2011	Change
Average Electricity Price, RUR/MWh	795.7	972.2	22.2%
Average Heat Tariff, RUR/Gcal	884.9	1,040.8	17.6%
Average price for new capacity, th.RUR/MW per month	505.7	462.1	-8.6%
Average price for old capacity, th.RUR/MW per month	125.4	126.4	0.8%

¹ Management Report Data

Variable Costs Structure, mn RUR

Variable Costs	9m 2010	9m 2011	Change
<u>Cost of materials, incl.:</u>	54,177	65,374	+21%
<i>Fuel expenses</i>	49,001	56,886	+16%
<i>Purchased heat and electricity</i>	3,725	6,934	+86%
<i>Water usage</i>	733	884	+21%
<i>Other materials</i>	718	670	-7%
<u>Heat transmission</u>	15,830	17,885	+13%
Total VC	70,007	83,259	+19%

Fuel Rate, th.tons of Reference Fuel ¹



¹ Management Report Data

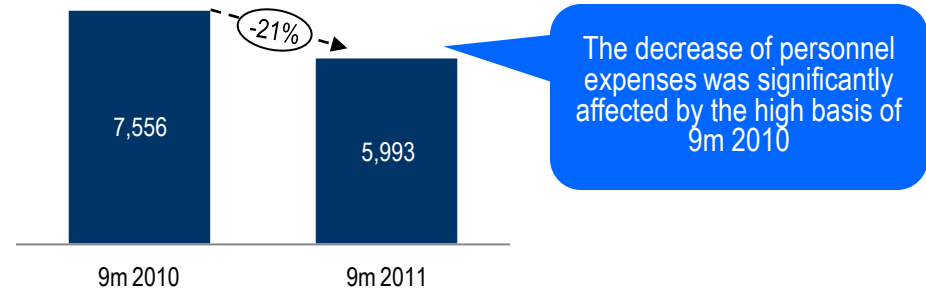
Purchased heat and electricity expenses growth results from the changes in regulation of electricity purchases for own consumption: since 2011 all electricity consumption is considered as purchase, unlike 2010, when purchase for own consumption only consisted of purchase, exceeding maximum limit of electricity consumption for the generation's own needs (which decreased electricity sales volume)

Expenses: Fixed Costs

Fixed Costs Structure, mn RUR

Fixed Costs	9m 2010	9m 2011	Change
<u>Personnel expenses, incl.:</u>	7,556	5,993	-21%
<i>Wages and salaries</i>	5,502	4,884	-11%
<i>Termination benefits</i>	529	84	-84%
<i>Personnel expenses from restructured operations</i>	253	0	-100%
<i>Other</i>	1,272	1,025	-19%
<u>Maintenance & repairs</u>	2,812	3,078	+9%
<u>Taxes other than income tax</u>	1,957	1,573	-20%
<u>Other external suppliers</u>	1,852	1,957	+6%
<u>Other operating expenses</u>	2,106	2,239	+6%
Total FC	16,283	14,840	-9%

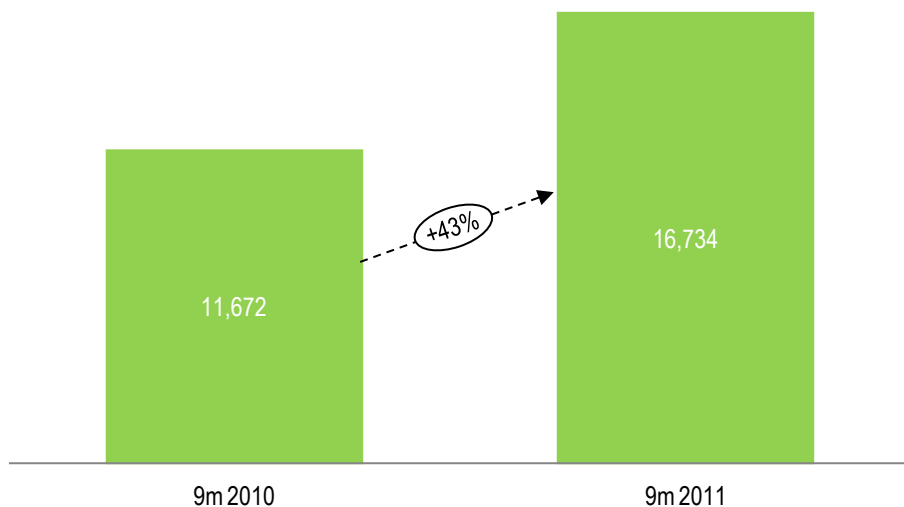
Personnel Expenses Dynamics, mn RUR



Other Operating Expenses Structure, mn RUR

Other Operating Expenses	9m 2010	9m 2011	Change
Rent payments	518	493	-5%
Trade and other receivables impairment loss	306	453	+48%
Legal, consulting and data processing services	405	357	-12%
Insurance expenses	197	185	-6%
Legal rights registration expenses	2	129	+6350%
Maintenance of non-core and social assets	215	146	-32%
Software expenses	181	129	-29%
(Income)/ Loss on disposal of property, plant and equipment	(14)	89	-736%
Safety arrangement and precautions	45	43	-4%
Environmental payments	33	40	+21%
Cession agreement	37	30	-19%
Bank services	47	37	-21%
Loss on change in fair value of investment property	-	61	n/a
Impairment loss classified as assets held for sale	-	24	n/a
Impairment loss on available-for-sale financial assets	77	-	n/a
Other miscellaneous	57	23	-60%
Other operating expenses	2,106	2,239	6%

EBITDA¹, mn RUR



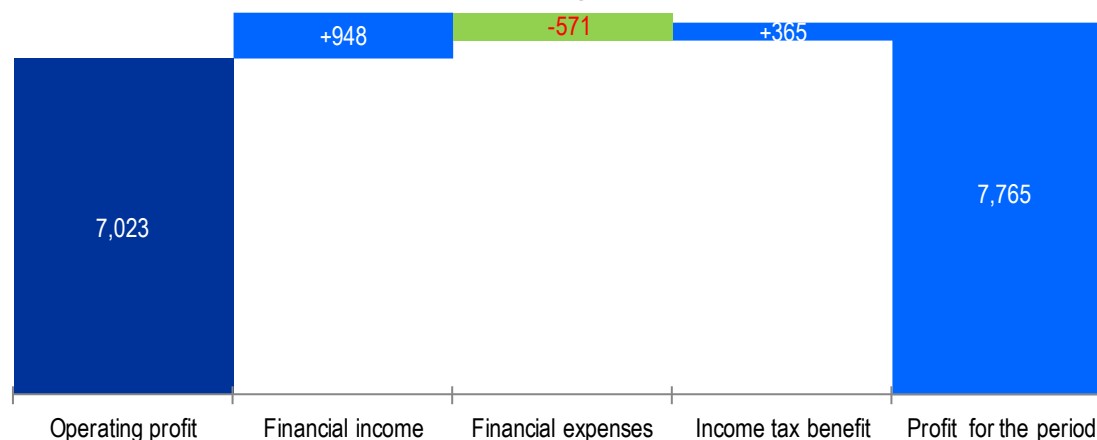
¹ EBITDA = Revenue + Other operating income – Operating costs (including: Cost of materials, Heat transmission, Personnel expenses, Maintenance and repairs expenses, Taxes other than income tax, Other external supplies, Other operating expenses)

Operating Profit Composition, mn RUR

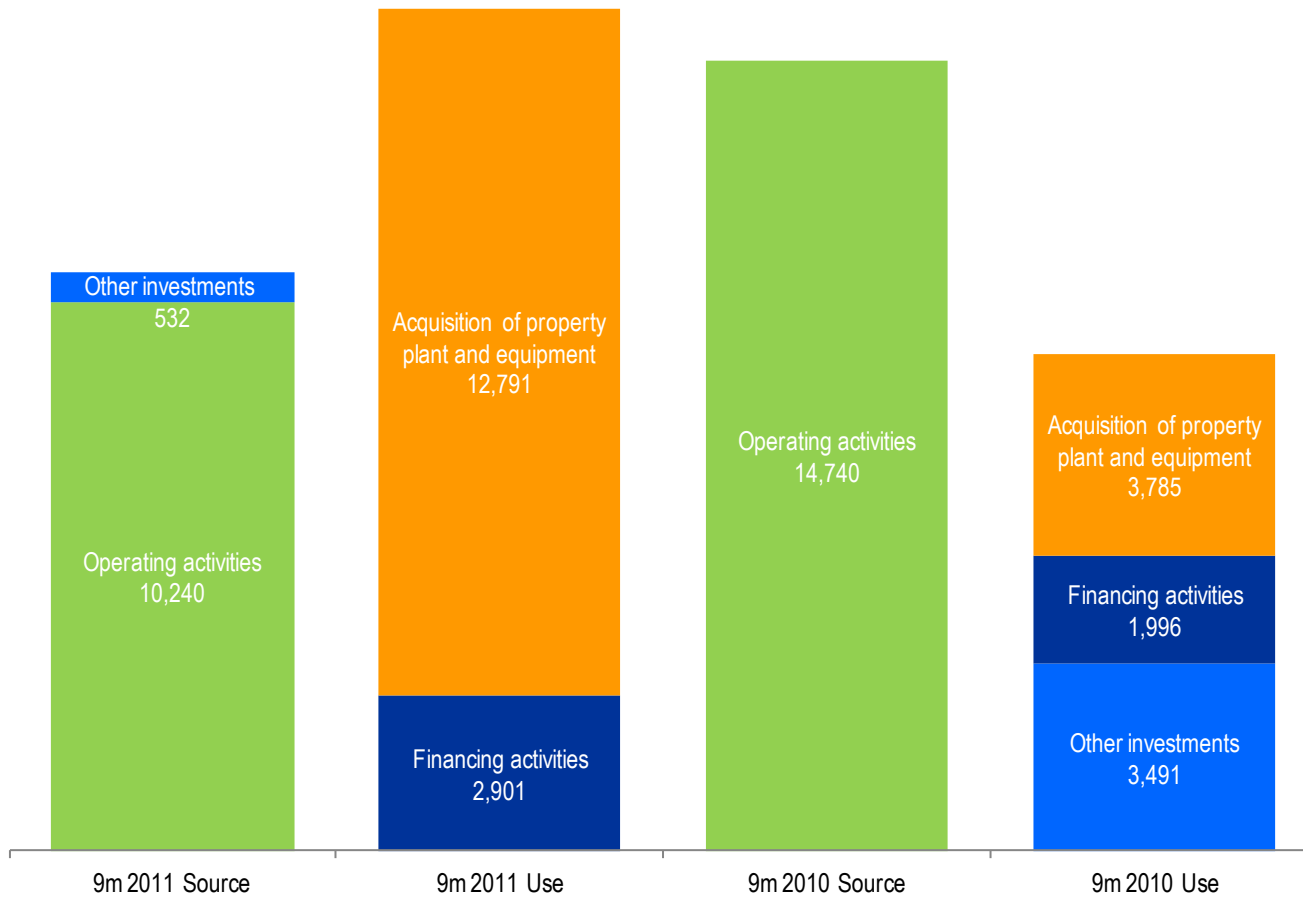
	9m 2010	9m 2011	Change
Revenue	97,515	113,338	+16%
Other Operating Income	447	1,495	+234%
Other Operating Expenses	(2,106)	(2,239)	+6%
Variable Costs	(70,007)	(83,259)	+19%
Fixed Costs ²	(14,177)	(12,601)	-11%
Depreciation of PP&E	(9,115)	(9,711)	+7%
Operating Profit for the Period	2,557	7,023	+175%

² Excluding depreciation of PP&E and Other Operating Expenses

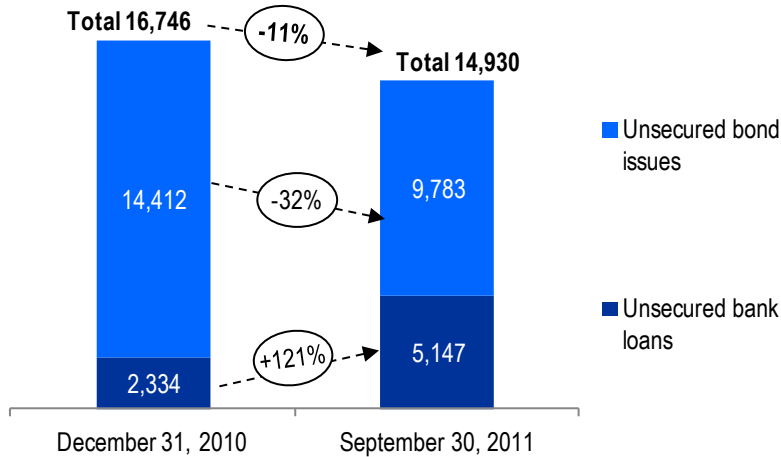
Net Profit Bridge, mn RUR



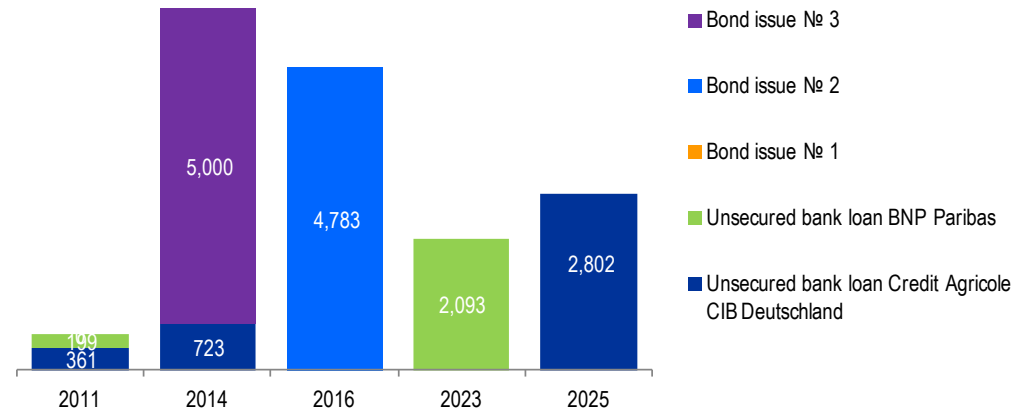
Sources and Uses of Cash, mn RUR



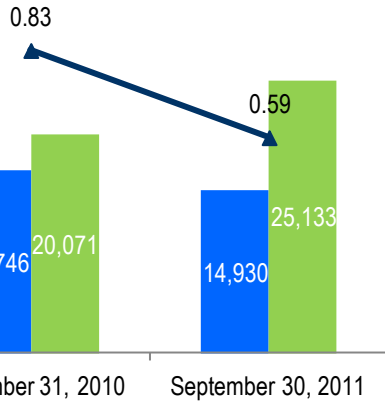
Debt Structure, mn RUR



Maturity Profile as of September 30, 2011, mn RUR



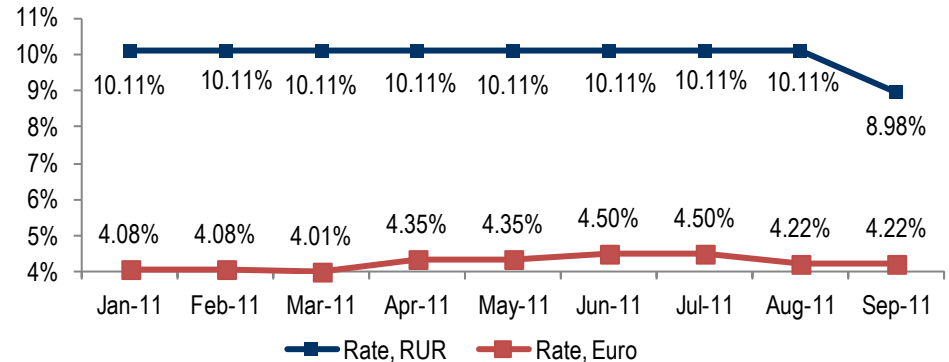
Debt to EBITDA Ratio¹



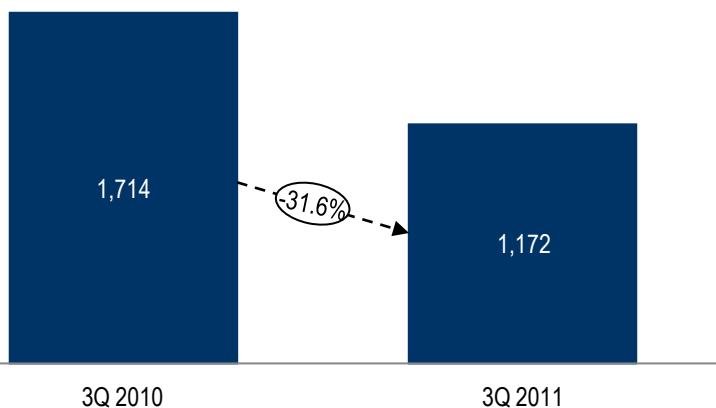
■ Debt ■ EBITDA for 12 months ▲ Debt/EBITDA

¹ EBITDA for 12 months ended September 30, 2011 = EBITDA for 2010 + EBITDA for 9 months 2011 – EBITDA for 9 months 2010

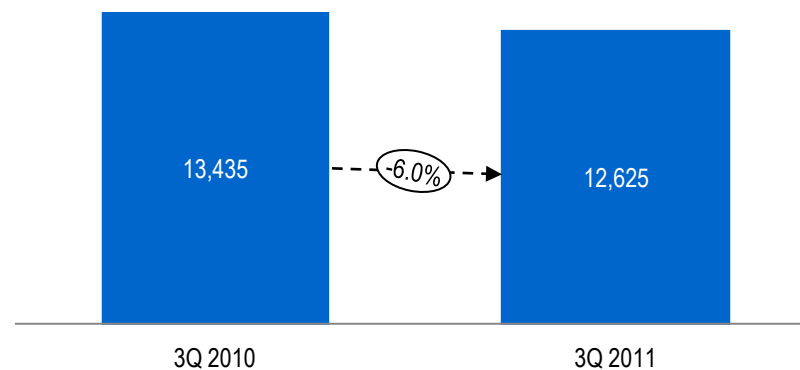
Weighted Average Cost of Debt



EBITDA, mn RUR



Electricity output, mn kWh



Average Air Temperature, Degrees C

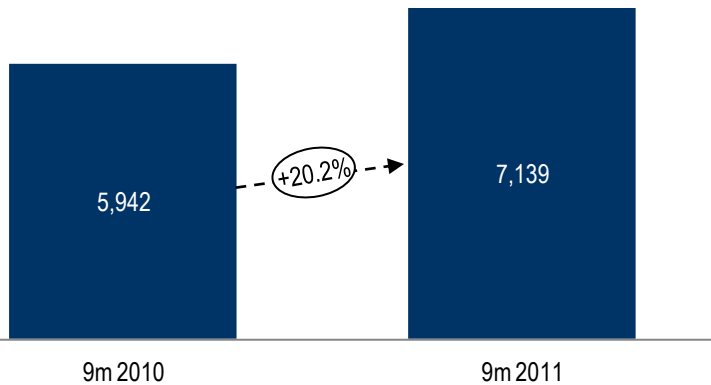
	July	August	September	3 Quarter
2010	+26	+21.8	+11.7	+19.8
2011	+25.6	+19.6	+12.4	+19.2
Temperature difference	-0.4	-2.2	+0.7	-0.6

Main factors affecting the 3Q 2011 financial performance:

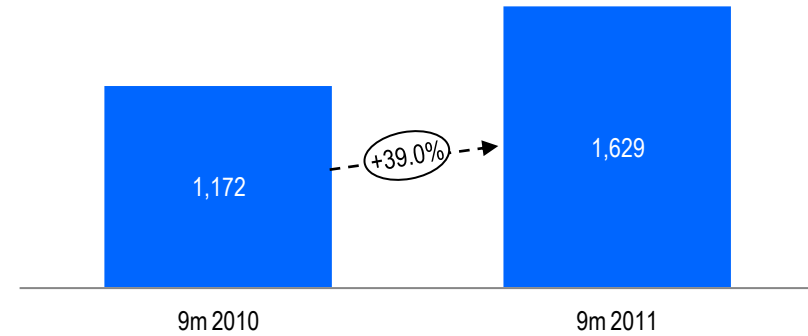
- Decrease of the electricity output (abnormally hot summer in 2010)
- Seasonal reduction of the available capacity
- Decrease of prices at the day-ahead market in August 2011 by 3.2% year-on-year

Efficient performance of New Capacity

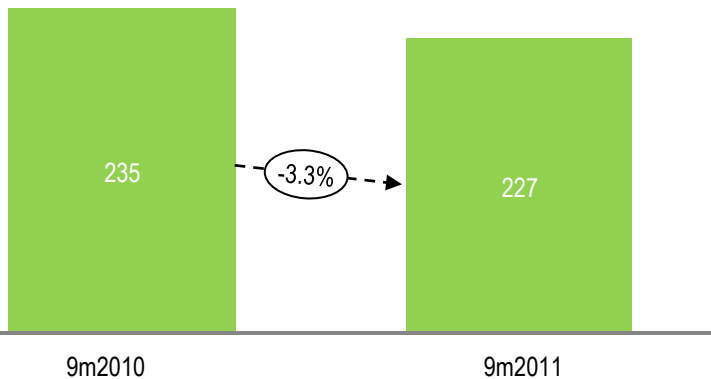
New Units¹ Electricity Output, mn kWh



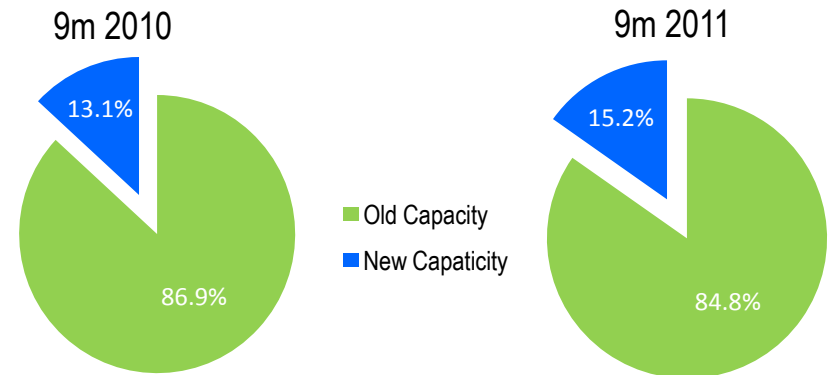
New Units¹ Heat Output thous Gcal



New Units² Heat Rate, grf/kWh



Total Electricity Output Breakdown



¹ CHP-21 (unit 11), CHP-27 (group of CCGT units), CHP-26 (CCGT unit 420)

² CHP-21 (unit 11), CHP-27 (group of CCGT units)

Thank You for Your Attention!

IR contacts:

Ekaterina Pavlova

Tel. (495) 428-47-83 (ext. 46-07)

PavlovaEA@mosenergo.ru

E.pavlova@gazenergocom.ru

Denis Voronchikhin

Tel. (495) 957-1-957 (ext. 34-57)

VoronchikhinDS@mosenergo.ru